



# SERVICES

## Full-Service Sell-Side M&A Advisory For Roofers

We operate on a success-fee model only and serve as your deal captain from start to finish. We only win if you win!

## Quality Of Earnings: Maximize Sellable EBITDA

Our analysts conduct rigorous financial due diligence to present a clean, defensible, maximized EBITDA story that boosts buyer confidence and valuation.

## Marketing & Buyers

We have curated a private buyer list and network of aggregators, integrators, capital partners, and family offices that only want to buy roofing companies.

## Negotiation & Deal Execution

With a track record of 90%+ close rates, our team understands buyer behavior, pressure points, and deal dynamics. On average, we have exceeded an owner's requested sale price by 38%.

# PROCESS



# WHY ROOFERS LOVE US

## Hundreds Of Millions In Roofing Transactions In 2025 Alone!

"Throughout the entire process, they were responsive, honest, and truly had our best interests at heart. We couldn't be happier with the results and recommend Exit Stage Left if you're looking to buy or sell a business."

**Shaun Payne ~ Etruscan Gutters & Roofing**



"As the CEO of one of the largest roofing companies in the nation, Ben made the process so easy! He will go to war and fight for you to make sure you get what you deserve."

**Todd Price ~ Perimeter Roofing**

"Best decision we ever made: choosing Exit Stage Left Advisors to sell our roofing company. We trusted them completely from day one, and they delivered beyond what we thought was possible. Their knowledge of the roofing and contracting space is unmatched."

**Joseph & Cristina Vargas ~ Joe's Roofing**

